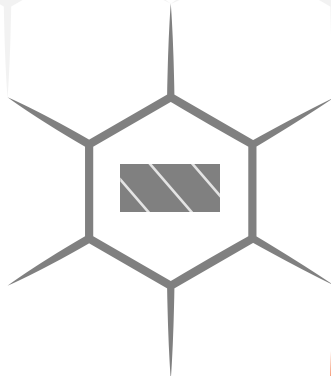


MACHINES FOR
TUBES AND HOSES



SAFE SPIRALS



HYDRAULIC HOSES



INDUSTRIAL
HOSES



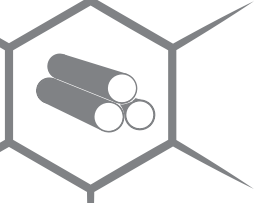
FITTINGS



TUBE FITTINGS



QUICK COUPLINGS



HYDRAULIC TUBES



WHO WE ARE

- Founded in 2004
- The biggest supplier and retailer in the Russian and CIS hydraulic markets
- Headquartered in Saint-Petersburg, Russia
- Branches in Moscow, Murmansk, Kemerovo, Krasnodar, Republic of Belarus and Kazakhstan
- Franchising network
- 100+ employees
- 7 000+ m² / 75 000+ ft² warehouse
- 1 500+ customers in 70+ regions
- Annual Turnover - € 22+ mln
- 35+ suppliers worldwide
- CEO – Belousov Sergey
- ISO 9001:2015



WHAT WE STAND FOR

- RAISING THE BAR: for ourselves, for our market, for our suppliers, for our customers
- To be highly organized company on a daily basis



WHAT WE DO

- 100+ key customers, including more than 20 of the largest Russian OEMs
- Annual stock capacity growth +20%
- Managing wide range of products – more than 50K of SKUs
- 1+ new product line annually
- H-POINT. Franchising project of 45+ active workshops, +10 each year
- Publishing H-News magazine: industry magazine containing hydraulics related technical information
- Researching and promoting new products

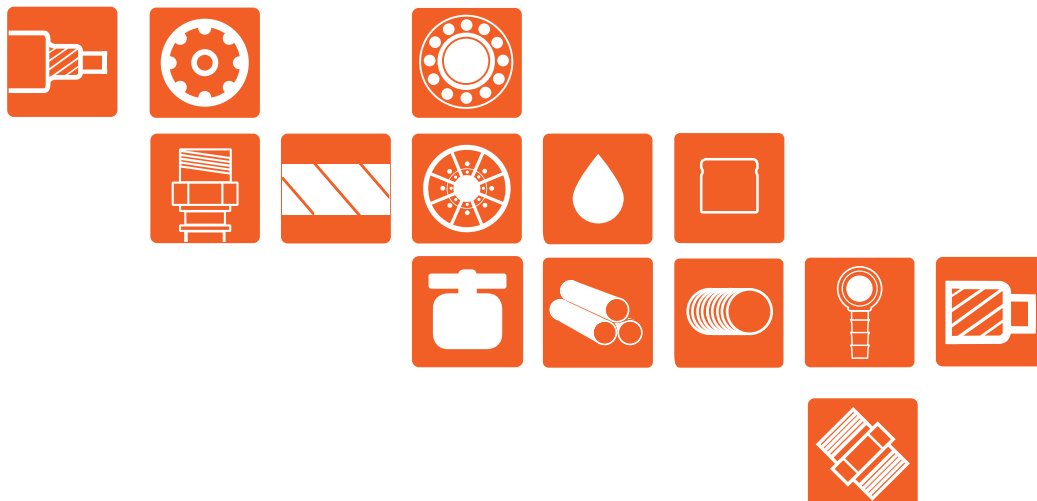


OUR BUSINESS DIVISIONS

- UHC Group – managing and purchasing division
- Hydravia – key customers and overall sales activities division
- Hydral – new business development and state procurement division
- H-POINT – managing company for retail chain



WHAT WE SELL





WHERE WE SELL TO





OUR BRANDS

PROFESSIONAL



STANDARD



VERSO

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses, tubes
- Safe spirals



BASIC



POWERMASTER

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses
- Fittings and ferrules

TRAKTOR

- Hydraulic hoses



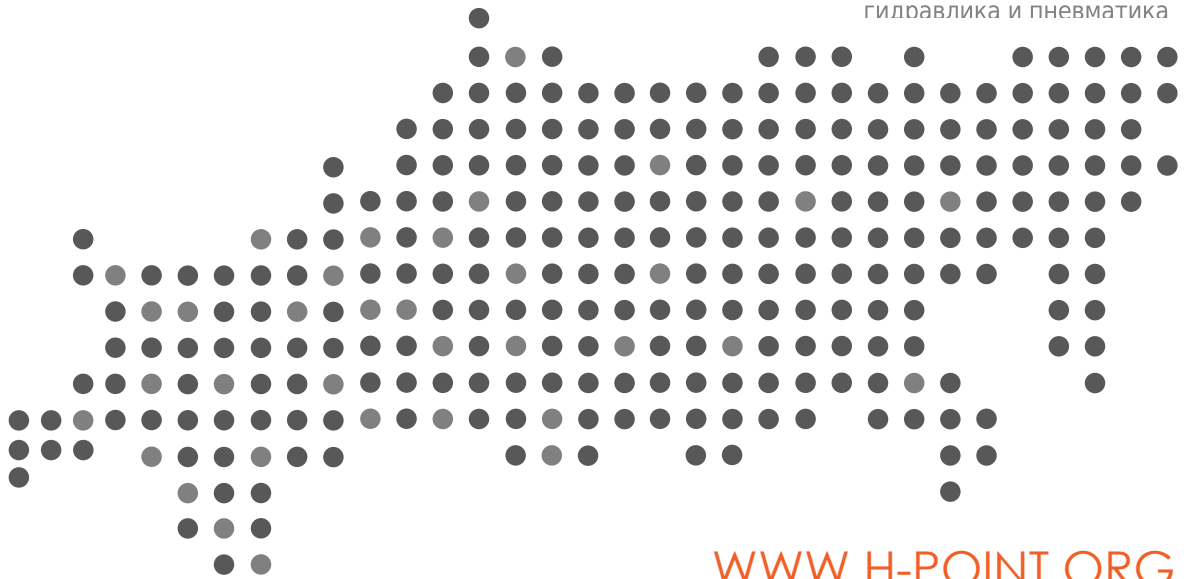


RETAIL FRANCHISE

- Founded in 2010
- 35+ active workshops
- Annual Turnover € 1+ mln



гидравлика и пневматика



WWW.H-POINT.ORG



WHAT WE OFFER

- The potential of the developing Russian market
- Ready-to-use business development plan
- The biggest warehouse in CIS
- Constantly growing purchasing volumes
- Team of well trained sales professionals
- Marketing and sales support: promotion at the largest Russian trade shows and fairs
- Informative web resource: www.hydravia.ru
- Own retail chain: H-POINT franchising network
- BRAND OF THE YEAR award presented to the best performing brand of the past year with € 50000 investment into the brand

OUR WAREHOUSE

WE WORK, WE BUILD, WE DEVELOP...

2005



2008



2009



2010



2011



2012

2013



2014



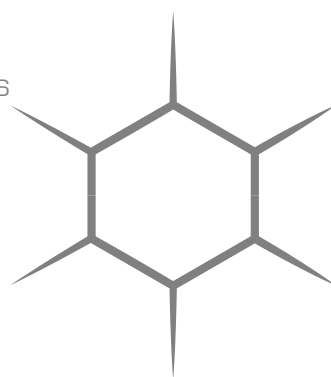
2015



TO BE CONTINUED...
WWW.UHC-GROUP.COM

WE OFFER QUALITY AS OUR PHILOSOPHY

NEW SOLUTIONS



NEW COMPANIES

NEW BRANDS



NEW PRODUCTS

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